

The agent scorecard — how a trade business ranks its own AI agents

Sent to anyone who comments RANK. One page. Fill it in for your own shop.

Agent	What it must prove	Receipt to look at	Verdict
Reception (voice agent)	A ticket exists before the caller hangs up, 24/7	tickets created vs calls received, last 7 nights	KEEP
Dispatch	A tech gets the job card in under a minute and answers "in / out"	time from ticket to first tech reply	KEEP
Follow-up texts to stale leads	A booked job from a lead older than 7 days	booked jobs from stale leads, last 30 days	DELETE
Money report	The owner knows what closed and who gets paid before 7:30 AM	days the report printed on time / days total	KEEP
Auto-posting content	Posts go out daily; anything with a price waits for the owner	posts published / posts that needed a human yes	KEEP, ON A LEASH

THE RULE FOR EVERY ROW

An agent stays only if it has a receipt the owner can read in ninety seconds. No receipt, no agent.

HOW TO SCORE YOUR OWN

1. Write the one thing the agent must prove (one sentence).
2. Name the receipt: a count, a time, a file. Not a feeling.
3. Read the receipt for 7 days before you decide.
4. Delete anything that has no receipt after 30 days.
5. The owner keeps the final yes on money, brand and anything irreversible.